

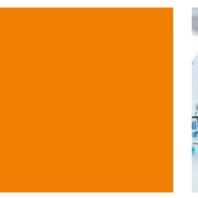


EFPIA Annual Report 2017

Unlocking tomorrow's cures











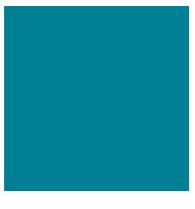














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Since no single sector has the solutions to many challenges that we face, we have been particularly keen to develop strategic partnerships in order to tackle some of these issues.

Introduction

We won't rest



Director General EFPIA



EFPIA Annual Report 2017

Continuing to drive







The range and speed of innovation truly makes this an exciting time to be EFPIA President. 515

Foreword by the President

Our scientists delivered inspiring results in bringing new treatments to patients last year: The EMA approved 92 new medicines in 2017, and of those 35 had a new active substance.



STEFAN OSCHMANN **EFPIA President** Chairman of the Executive Board and CEO of Merck

Yet the story of our industry, and the passion that motivates all of us who work in it, is not about numbers. It is about the myriad of ways in which we are able to deliver healthcare and transform the lives of patients. We are just beginning to open the door onto the world made possible by genomics, data analytics and combination therapies. The coming years will not only continue to bring new treatments, they will also be ones where we can expect to realize the potential of healthcare data in shaping health systems and patient care.

Rapid change can be daunting, and these new opportunities also mean challenges that will test the limits of structures and processes that have developed over decades. EFPIA's members are committed to working with all stakeholders to make sure that our regulatory framework can adapt to the rapidly changing science.

Working together, we can take on the ambition of strengthening Europe's position as the leading centre for clinical research. One idea that can help achieve this is the Integrative Patient Screening Initiative (IPSI). Bringing together pharmaceutical companies, investigators, regulators and patients, IPSI would establish a common platform for sharing of patient screening data and biomarker results. This would allow patients considering participating in a clinical study to know that their screening results will be evaluated across multiple studies, increasing their chances of finding one that matches their personal medical profile.

Maintaining Europe's leadership within the global innovation ecosystem will be no easy feat. We are competing with other research centres around the world in terms of skills, infrastructure and IP environment. Keeping up with the global competition requires preserving the existing delicate balance between incentives, without which there are no new medicines, and the need to ensure the sustainability of our healthcare systems.

Tackling these challenges requires us to work in close partnership with stakeholders from all sectors. EFPIA stands ready to partner with all those who share our vision: bringing innovative treatments to patients right across Europe - and beyond.

Stefan Oschmann









The European Federation of Pharmaceutical Industries and Associations (EFPIA) represents the pharmaceutical industry operating in Europe. Through its direct membership of 36 national associations and 40 leading pharmaceutical companies, EFPIA is the voice on the EU scene of 1,900 companies committed to researching, developing and bringing to patients new medicines that will improve health and the quality of life around the world.

OUR VISION

EFPIA's vision is for a healthier future for Europe. A future based on prevention, innovation, access to new treatments and better outcomes for patients.

OUR MISSION

EFPIA's mission is to create a collaborative environment that enables our members to innovate, discover, develop and deliver new therapies and vaccines for people across Europe, as well as contribute to the European economy.

OUR VALUES

Professionalism

Openness

Integrity

Respect

EFPIA specialised groups

European Biopharmaceutical Enterprises (EBE) represents the voice of biopharmaceutical companies of all sizes in Europe. Established in 2000, EBE is recognised as the leading biopharmaceutical association in Europe.

Vaccines Europe (VE) represents major innovative research-based global vaccine companies as well as small and medium-sized enterprises operating in Europe









groups



EFPIA Activity 2017

STRATEGY AND HEALTHCARE SYSTEMS

EFPIA organised a roundtable on outcomes measures in Health Systems Performance Assessment with the Commission, the OECD and patient organisations.

SCIENCE POLICY AND REGULATORY AFFAIRS

- Heads of R&D kick off the IMI Think Big process (Immunology, AMR, Big Data, Clinical Trials)
- EU and US agreed on a mutual recognition on GMP inspections.
- Kick-off meeting of the new task force on big data established by the Heads of Medicines Agencies (HMA) and EMA.

LEGAL AFFAIRS

Second disclosure of transfers of value to HCPs and HCOs around Europe by EFPIA members as part of the industry commitment to transparency

ECONOMIC AND SOCIAL AFFAIRS

In a meeting facilitated by the EUnetHTA Directorate and supported by DG SANTE, Heads of HTA agencies and Heads of Europe of several EFPIA member companies discussed what both sides can contribute to avoid duplication as well as which challenges would need to be addressed to facilitate increased submission of dossiers for joint work within EUnetHTA JA3.

STRATEGY AND HEALTHCARE SYSTEMS

Launch of RAND report on Value of Health data during a seminar in Brussels with speakers from EFPIA, the Commission, academia and patient organisations.

INTERNATIONAL AFFAIRS

EFPIA and AIFD held a strategy workshop in Brussels in order to discuss strategy and advocacy on forced localisation and Customs Union, with the participation of the EU Commission and the Turkish Mission to the EU.

SCIENCE POLICY AND REGULATORY AFFAIRS

- 2017 Brochure putting animal welfare principles and 3Rs into action
- CFDA, China was approved as new member of ICH

COMMUNICATIONS AND PARTNERSHIPS

EFPIA launch the #WeWontRest campaign

VACCINES EUROPE Introduction of the 1st Early Career Research Prize in Vaccinology R&D by IUIS and Vaccines Europe to promote and foster a younger generation of scientists.

SCIENCE POLICY AND REGULATORY **AFFAIRS**

- Launch of the Digital Health Society Declaration under Estonian Presidency
- Publication of EPAA paper 'Towards global harmonization of 3Rs in biologicals' on a project co-led by EFPIA which led to the deletion of an animal test from 49 monographs.

LEGAL AFFAIRS

 Publication of the document 'Working together with patient groups'

VACCINES EUROPE

- Vaccines Europe developed the Position paper on 'Potential labeling/packaging improvements to facilitate vaccine supply'
- Vaccines Europe developed the Position Paper on 'Improvement of Healthy Authority Systematic Independent Release through a risk based approach'

INTERNATIONAL AFFAIRS

- EFPIA welcomed the entry into force of the EU-Canada CETA agreement, in which several key IP issues of the industry were included.
- EFPIA and Eurocham Vietnam Board members organised a joint outreach programme in Brussels to highlight industry concerns with implementation of the Vietnam FTA.

SCIENCE POLICY AND **REGULATORY AFFAIRS**

• Life Sciences Roundtable meeting on REACH was held by EFPIA in collaboration with other life sciences industries while the Commission, European Chemicals Agency (ECHA) and European Medicines Agency (EMA) participated in the fruitful discussion leading into more open and frequent interaction between the industry on the impact of REACH on our sector.

STRATEGY AND HEALTHCARE SYSTEMS

EFPIA DG Nathalie Moll participated in the EFPIA-supported Value of Health roundtable, discussing the role of outcomes measures for integrated care and reducing waste in healthcare.

VACCINES EUROPE

Vaccines Europe commented the EC/EMA Preliminary position paper on ICH on vaccines. Vaccines Europe presented the ICH strategy paper during the ICH Management Committee meeting and committed to working further on the ICH vaccines priorities details proposals together with others associations.

SCIENCE POLICY AND REGULATORY AFFAIRS

- ERT joins as Partner in Research
- Partners in Research cross-sectorial workshop on digital health: research and policy
- The ICH Assembly met in Geneva
- Positive evaluation of the IMI PARADIGM proposal. EFPIA co-leads the project

INTERNATIONAL AFFAIRS

EFPIA and AIPM, in cooperation with the Eurasian Commission, organised a workshop in Moscow on "Common market of medicines within the Eurasian Economic Union". The purpose was further developing regulatory convergence between the Eurasian Commission and the EU.

EFPIA Vice-President Jean-Christophe Tellier represented EFPIA during the annual EFPIA Japan Days, co-organised with EFPIA Japan.

SCIENCE POLICY AND REGULATORY AFFAIRS

- EFPIA publishes the Eco-Pharmaco-Stewardship brochure in collaboration with AESGP and Medicines for Europe.
- HSA, Singapore was approved as new member of ICH

ECONOMIC AND SOCIAL AFFAIRS

OCT 17

EFPIA and EUnetHTA members met in a technical meeting to discuss progress within the Joint Action 3. focusing on company experiences of joint assessments and their use at national level and recommendations on how to improve established processes.

COMMUNICATIONS AND PARTNERSHIPS

Publication of the EFPIA Health Collaboration Guide, showcasing best practice examples of collaborative projects between industry and patient organisations

NOV 17

APR 17 MAY 17 AUG 17 SEP 17 MAR 17 JUN 17 JUL 17

INTERNATIONAL AFFAIRS

DEC 16

SCIENCE POLICY AND

REGULATORY AFFAIRS

Multi-stakeholder paediatric

oncology strategy workshop

(ACCELERATE platform).

EFPIA responded to the EC public consultation on EU-Mexico trade relations. The key industry priorities in this context were further outlined in a detailed position paper submitted to the EC.

JAN 17

SCIENCE POLICY AND REGULATORY AFFAIRS

- Stakeholders workshop on culture of care to enhance lab animal welfare beyond EU legal requirements
- Clarivate & Nokia join as Partner in Research.
- EFPIA's response on revision of First in Human Guideline (FIH) was submitted.

FEB 17

New Director General, Nathalie Moll joins EFPIA.

INTERNATIONAL AFFAIRS

EFPIA participated in high-level discussions at the OECD Trade Committee meeting in Paris, also holding exchanges with various Embassies on the sidelines.

SCIENCE POLICY AND REGULATORY AFFAIRS

- MedTronic joins as Partner in Research
- EFPIA and Preclinical Assessors Meeting was organized on preclinical development. EFPIA experts interacted and shared their knowledge with the regulators from all national competent authorities.

Vaccines Europe published a paper on priorities for vaccination policies in Europe to contribute to the debate around the Commission initiatives on vaccination.

INTERNATIONAL AFFAIRS

- EFPIA held a Joint Industry Strategy Session together with global sister associations in Shanghai.
- EFPIA participated in the annual Russian Pharmaceutical Forum, bringing together senior industry executives and government stakeholders to discuss key challenges and healthcare solutions
- EFPIA held a regulatory workshop with CPIA in Shanghai, focussing on common regulatory matters for the international and Chinese manufacturers.

SCIENCE POLICY AND REGULATORY AFFAIRS

- EFGCP and EFPIA organised a Lay summary conference with the ambition to get ready to increase the understandable information to patients who participate in trials and to pave the way for the implementation of the provisions of the Clinical Trials Regulation
- EFPIA and China Pharmaceutical Industry Association (CPIA) organized the annual China/EU Pharmaceutical Industry Forum in Shanghai.

SCIENCE POLICY AND REGULATORY AFFAIRS

EFPIA response to the consultation on the EU Commission Roadmap on Digital Transformation of Health and Care in the context of the Digital Single Market Strategy

STRATEGY AND HEALTHCARE SYSTEMS

- EFPIA DG Nathalie Moll participated in a joint EFPIA-Celgene session on pricing of pharmaceuticals and access to medicines during the European Health Forum Gastein.
- EFPIA organised a session on sharing of health data and the role of public-private partnerships during the eHealth conference of the Estonian EU Presidency in Tallinn.

INTERNATIONAL AFFAIRS

EFPIA co-organised the Joint Industry Turkey Strategy Session in Ankara, focussing on industry alignment and advocacy actions on key priorities of the industry, with sister associations AIFD and PhRMA.

SCIENCE POLICY AND REGULATORY AFFAIRS

- IMI Stakeholders forum on open innovation, patient engagement, microbiome
- Joint industry position paper on the value of institutional PPPs
- First EMA meeting with industry associations to discuss Brexit planning
- In collaboration with PhRMA, EFPIA published a report in on the benchmarking survey that looked into assessing the level of members implementation of the EFPIA-PhRMA Principles for Responsible Clinical Data Sharing.

COMMUNICATIONS AND PARTNERSHIPS

Patients and industry representatives from across the CEE region came together at a meeting in Bucharest to discuss how to support better collaboration for the benefit of patients across the region

INTERNATIONAL AFFAIRS

EFPIA welcomed the entry into force of the EU-Japan FTA. where key priority of the industry, the expansion of the Mutual Recognition Agreement on GMP inspections was included.

JAN 18

SCIENCE POLICY AND REGULATORY AFFAIRS

DEC 17

- The joint industry associations overview of manufacturing and supply, regulatory, clinical trials and pharmacovigilance challenges due to Brexit and proposed solutions paper was prepared and finally endorsed by EFPIA.
- EFPIA submitted jointly with EuropaBio a response on European Commission Roadmap on the evaluation of the legislation of the medicines for children and rare diseases

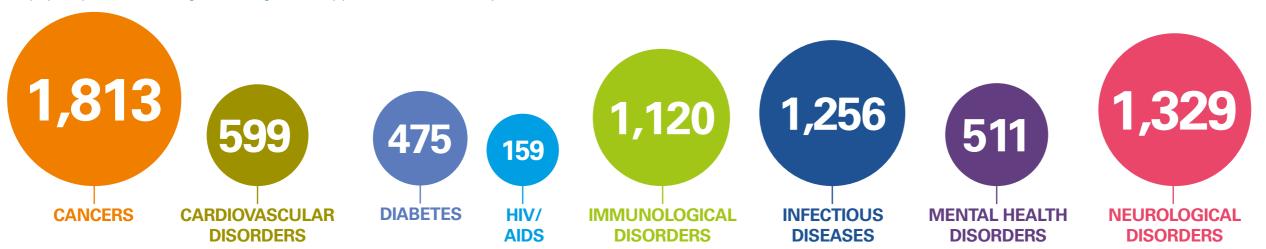
COMMUNICATIONS AND PARTNERSHIPS

- Joint Patient Cross Healthcare Industry Platform -An unprecedented opportunity to discuss key topics like outcomes focused healthcare, health collaboration post 2020 and best practices for working together
- #WeWontRest was translated in over 20 languages, in over 30 countries and seen by over 40 million people.



Continuing to drive innovation

With over 7000 medicines in development, the exciting new wave of medical innovation will play a key role in addressing the challenges faced by patients and healthcare systems



Within the next 5 years cutting edge developments in medicine will transform the lives of patients. These are the therapy areas set to make the biggest difference.



















EFPIA activity About EFPIA

Continuing to drive innovation

The impact of medicines

The economic impact of the industry

Collaboration

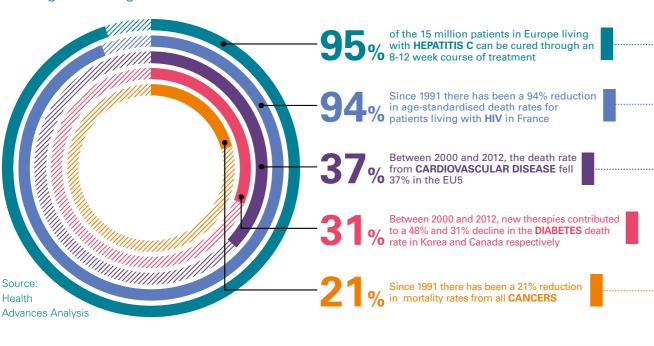
The impact of vaccines

Governance

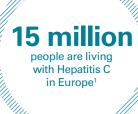
The impact of medicines

Medicines are some of the most powerful tools in

treating and curing diseases



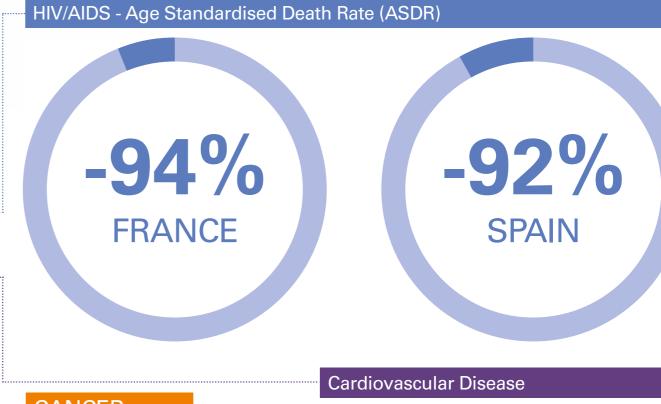
Hepatitis C (HCV)



+133% cure rate increase for patients between 1999 and 2015⁵

95-96% Hepatitis C is now curable in 95-96% of treated patients with only 8-12 weeks of

Medicines have transformed HIV/AIDS from a death sentence to a manageable diseases



CANCER

2 out of 3

patients diagnosed in 2012, 2 out of 3 people diagnosed 5 years, compared with if they had been diagnosed a





companies are currently developing 172 medicines⁷ to treat heart disease, stroke and other cardiovascular diseases.

have revolutionised therapy for high cholesterol. Between 2000 and 2012, the death rate from cardiovascular disease fell 37% in the EU5.8

⁶Calculations based on incidence figures quoted in Bengt Jönsson et al., Comparator Report on Patient Access to Cancer Medicines in Europe Revisited, 2016 - page 16: 2000-2002 5-year survival rate in all cancers in Europe: 51.55% 2000-2007 5-year survival rate in all cancers across Europe: 54%; Incidence in 2012 in

Medicines in Phase I through III of development. Source: 1) Health Advances analysis; PharmaProjects (accessed February 2016)



Collaboration

Europe is facing unprecedented healthcare challenges driven by an ageing population and increasing prevalence of chronic disease. Addressing these challenges requires greater levels of collaboration and new partnerships to tackle issues. As a partner in Europe's healthier future, EFPIA and its members are committed to addressing issues working with partners from across European research and health care communities. Below are just some examples of that work in practice.



Taking a transformative step in the fight against counterfeit medicines

The risk of falsified medicines entering the supply chain is a major and continuous threat for patient safety, public health and security in Europe. The creation of the European Medicines Verification System (EMVS) by manufacturers (Medicines for Europe, EFPIA, EAEPC), wholesalers (GIRP) and community pharmacists (PGEU) in response to the Falsified Medicines Directive represents a transformational step in the fight against falsified medicines, protecting patients across Europe. The EMVS means that, using a unique serial number, we can track medicines packs as they leave the manufacturer until they are authenticated and dispensed to the patient.



Supporting the measurement of patient outcomes

EFPIA and ICHOM (the International Consortium for Health Outcomes Measurement) signed a Strategic Alliance Partnership to work together to catalyze the measurement of standardized health outcomes as a step towards improving patient care through more sustainable, Value-Based Health Systems

European healthcare systems today face both unprecedented opportunities and challenges. Opportunities come in the form of medical science breaking new ground, delivering new advanced treatments for unmet health needs, and health informatics bringing new possibilities to harness health data for research, healthcare delivery optimization and better patient care. Challenges come in the form of ageing populations and increased incidence of chronic disease and multi-morbidities, which put healthcare systems under financial strain. Advancing the measurement of standardized health outcomes represents a critical shift towards a more efficient and effective healthcare system for patients, payers, hospitals, and providers.

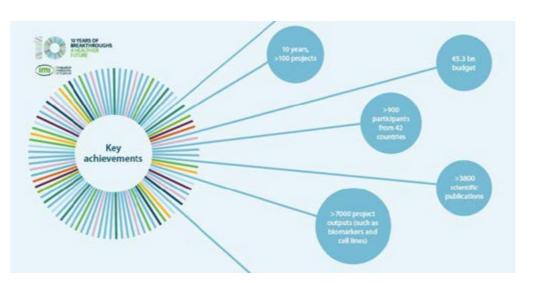


Getting the patient perspective

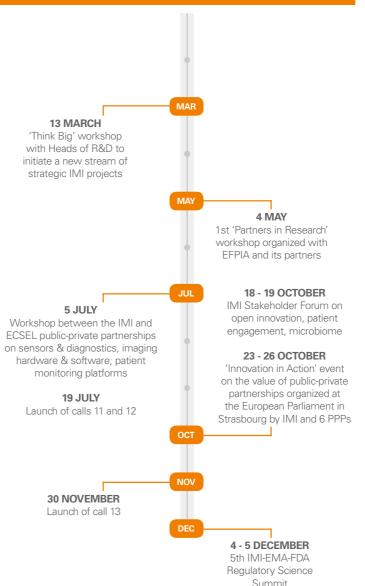
The EFPIA Patient Think Tank provides a forum for an open exchange of ideas, information and perspectives between Patient Organisations and industry on topical issues impacting on patients. The aim of the Think Tank is to ensure that the patient voice is heard in the development of EFPIA policy and practice and to build trust and acceptance around transparent patient-industry dialogue and multi-stakeholder collaboration

No subject is off the table and as a group we have discussed topics such as outcomes focused healthcare, medicines pricing, patient engagement in HTA, healthcare data and collaboration. The Think Tank is keen to take dialogue and debate beyond the membership of the group, through initiatives like the Health Collaboration Summit and the "Working Together with Patient Groups" rollout programme.

EFPIA is a partner in the Innovative Medicines initiative (IMI), a Joint Technology Initiative (JTI) bringing together companies, universities, public laboratories, innovative SMEs, patient groups and regulators. IMI paves the way for breakthrough vaccines, medicines and treatments to tackle Europe's growing health challenges through a concentrated and combined science and innovation effort. Now in its tenth year IMI is putting Europe at the forefront of global medical innovation.

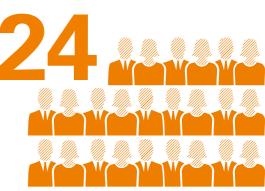


IMI Timeline 2017



IMI Key facts and figures 2017





committed € 28.7 million to IMI2 topics as of 31 December 2017.

3 calls were launched, including 23 topics, with a total budget of € 354 million for which 25 proposals were million for which 25 propose selected for funding.

The economic impact of the industry

The research based pharmaceutical industry is one of Europe's major high-tehnology industrial employers.

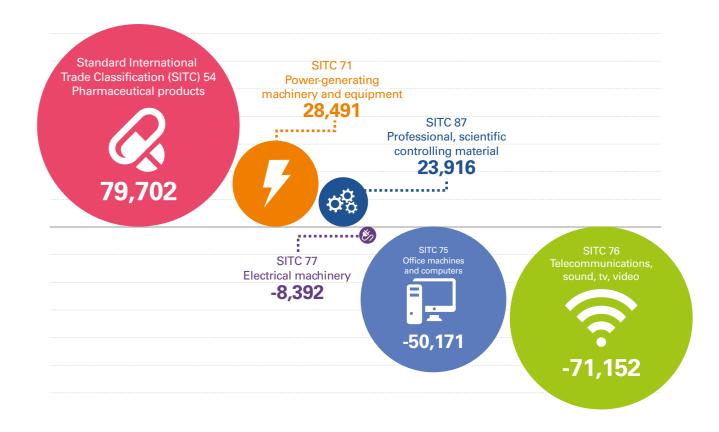
Europe is a global leader in highly-skilled, science-based workforce





EU-28 Trade balance - High Technology Sectors

The biopharmceutical industry makes a **significant contribution to the European economy.**





The impact of vaccines

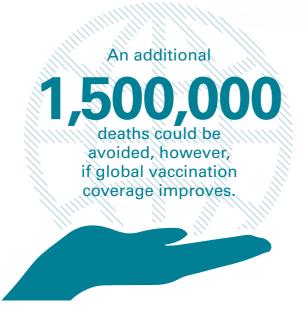
General¹

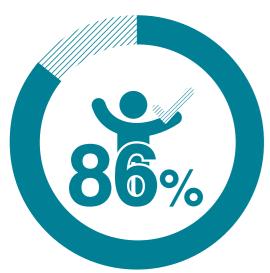
Immunization currently prevents between



2,000,000 - 3,000,000

deaths every year. It is one of the most successful and cost-effective public health interventions.





More children are being immunized worldwide than ever before. During 2016, an estimated 116.5 million (about 86%) children under the age of one year worldwide received three doses of diphtheria-tetanus-pertussis (DTP3) vaccine. These children are protected against infectious diseases that can cause serious illness or disability, and be fatal.



INFLUENZA²

Seasonal influenza vaccination in Europe

> currently prevents an annual average of between

5,300 to 65,600 nospitalizations

25,200 to 37,200 deaths



To reach the 75% vaccination coverage target set by the EU Council Recommendation in 2009, an additional

people in Europe

would need to be vaccinated in the elderly and other risk groups

HPV³



The burden of cancers associated with 9-valent HPV vaccine types in Europe is substantial in both sexes. Head and neck cancers constitute a heavy burden, particularly in men.



The total annual cost of all HR HPV-attributable precancers and cancers was



Overall, about



genital

are expected to be attributable to 9-valent HPV vaccine types each year, demonstrating the important preventive potential of the 9-valent HPV vaccine in Europe



universal HPV vaccination is expected to reduce



Based on epidemiological extrapolations,

²Annual public health and economic benefits of seasonal influenza vaccination: a European estimate (2014) 3Estimation of the overall burden of cancers, precancerous lesions, and genital warts attributable to 9-valent HPV vaccine types in women and men in Europe (2017)

⁴The economic burden of human papillomavirus-related precancers and cancers in Sweden (2017) Authors: Ostensson et al ⁵Cost-effectiveness analysis of the nine-valent HPV vaccine in Italy (2017) Authors: Mennini et al.

Introduction



EFPIA Members

FULL MEMBERS

ABBVIE ALMIRALL AMGEN ASTELLAS **ASTRAZENECA BAYER BIOGEN BOEHRINGER INGELHEIM BRISTOL MYERS SQUIBB** CELGENE CHIESI FARMACEUTICI

GLAXOSMITHKLINE GRÜNENTHAL **IPSEN** JOHNSON & JOHNSON LILLY LEO PHARMA **MENARINI** MERCK MSD **NOVARTIS** NOVO NORDISK

PFIZER PIERRE FABRE ROCHE **SANOFI SERVIER** SHIRE **TAKEDA** TEVA **UCB**

AFFILIATE MEMBERS

BIAL DAIICHI-SANKYO EISAI **ESTEVE** H. LUNDBECK **ORION PHARMA** OTSUKA THE MEDICINES COMPANY VIFOR PHARMA

PARTNERS IN RESEARCH (PIR)

ALCEDIAG MCKINSEY & COMPANY **BRUKER MEDIDATA CLARIVATE ANALYTICS MEDTRONIC** COVANCE **NOKIA** DEXCOM **PIRAMAL ELLEGARD MINIPIGS PSYCHOGENICS ERT Q-LINEA FUJIFILM** SAS **GE HEALTH** SCIENCE 37 **ICON PLC** SOMALOGIC **ILLUMINA** VARIAN **INSTITUT MERIEUX** ZEISS IQVIA ZOETIS

EFPIA Member Associations

FULL MEMBERS

AUSTRIA

Fachverband der Chemischen Industrie Österreichs (FCIO)

BELGIUM

Association Générale de l'Industrie du Médicament (pharma.be)

DENMARK

Laegemiddelindustriforeningen The Danish Association of the Pharmaceutical Industry (LIF)

FINLAND

Lääketeollisuus ry / Pharma Industry Finland (PIF)

FRANCE

Les Entreprises du Médicament (LEEM)

GERMANY

Verband Forschender Arzneimittelhersteller (VfA)

GREECE

Hellenic Association of Pharmaceutical Companies (SfEE)

IRELAND

Irish Pharmaceutical Healthcare Association (IPHA)

ITALY

Associazione delle imprese del farmaco (Farmindustria)

NETHERLANDS

Vereniging Innovatieve Geneesmiddelen / Association Innovative Medicines

NORWAY

Legemiddelindustriforeningen / Norwegian Association of Pharmaceutical Manufacturers (LMI)

POLAND

Employers Union of Innovative Pharmaceutical Companies (Infarma)

PORTUGAL

Associação Portuguesa da Indústria Farmacêutica (Apifarma)

RUSSIA

Association of International Pharmaceutical Manufacturers (AIPM)

SPAIN

Asociación Nacional Empresarial de la Industria Farmacéutica (Farmaindustria)

SWEDEN

Läkemedelsindustriföreningen / The Swedish Association of the Pharmaceutical Industry (LIF/Sweden)

SWITZERLAND

Verband der forschenden pharmazeutischen Firmen der Schweiz (Interpharma)

TURKEY

Turkey Arastirmaci Ilac Firmalari Dernegi (AIFD)

UNITED KINGDOM

The Association of the British Pharmaceutical Industry (ABPI)

AFFILIATE MEMBERS

BOSNIA & HERZEGOVINA Udruženje inovativnih proizvo a a

lijekova u BiH/Association of Research-Based Medicine Producers in Bosnia &Herzegovina

BULGARIA

Association of the Research-based Pharmaceutical Manufacturers in Bulgaria (ARPharM)

CROATIA

Innovative Pharmaceutical Initiative (IF!)

CYPRUS

Cyprus Association of Pharmaceutical Companies (KEFEA)

CZECH REPUBLIC

Association of Innovative Pharmaceutical Industry (AIFP)

ESTONIA

Association of Pharmaceutical Manufacturers in Estonia (APME)

HUNGARY

Association of Innovative Pharmaceutical Manufacturers (AIPM)

ICELAND

Frumtök/The Icelandic R&D Pharmaceutical Association

LATVIA

Association of International Researchbased Pharmaceutical Manufacturers (SIFFA)

LITHUANIA

The Innovative Pharmaceutical Industry Association (IFPA)

MACEDONIA

Farmabrend Nova

MALTA

Malta Maltese Pharmaceutical Association (PRIMA)

ROMANIA

Association of International Medicines Manufacturers (ARPIM)

SERBIA

Innovative Drug Manufacturers' Association (INOVIA)

SLOVAKIA

Slovak Association of Innovative Pharmaceutical Industry (AIFP)

SLOVENIA

Forum of International Research and Development Pharmaceutical Industries (EIG)

UKRAINE

Association of Pharmaceutical Research and Development (APRaD)





EFPIA Board Members

PRESIDENT	VICE-PRESIDENTS	
Stefan OSCHMANN (MERCK)	Olivier BRANDICOURT (SANOFI)	Jean-Christophe TELLIER (UCB)
Gitte AABO (LEO Pharma) Carlos ALBAN (AbbVie) Mark ALLES (Celgene) Gabriel BAERTSCHI (Grünenthal) Alberto CHIESI (Chiesi) Eric CORNUT (Menarini) Richard DANIELL (TEVA) Mike DOUSTDAR MAZIAR (Novo Nordisk) Frédéric DUCHESNE (Pierre Fabre) Johanna FRIEDL-NADERER (Biogen)	Murdo GORDON (BMS) Peter GUENTER (Almirall) Allan HILLGROVE (Boehringer Ingelheim) Anthony HOOPER (Amgen) Paul HUDSON (Novartis) Olivier LAUREAU (Servier) Yukio MATSUI (Astellas) David MEEK (Ipsen) Luke MIELS (GSK) Daniel O'DAY (Roche)	Giles PLATFORD (Takeda) António PORTELA (Bial) Iskra REIC (AstraZeneca) Adam SCHECHTER (MSD) Staffan SCHÜBERG (Esteve) Kim STRATTON (Shire) Dieter WEINAND (Bayer) John YOUNG (Pfizer) Alfonso G. ZULUETA (Eli Lilly and Company)

EFPIA Specialised Groups

Vaccines Europe (VE) is the specialised vaccine industry group within EFPIA. It represents major innovative research-based global vaccine companies as well as small and medium sized enterprises operating in Europe.

ABBOTT BIOLOGICALS	MSD	TAKEDA
ASTRAZENECA	NOVAVAX	VAXEAL

CUREVAC PFIZER VACCINES **JANSSEN** SANOFI PASTEUR

GLAXOSMITHKLINE VACCINES SEQIRUS

European Biopharmaceutical Enterprises (EBE) represents the voice of biopharmaceutical companies of all sizes in Europe and is a specialised group within EFPIA. Established in 2000, EBE is recognised as the leading biopharmaceutical association in Europe.

EBE MEMBERS

ABBVIE AC IMMUNE ACHAOGEN AICURIS GMBH & CO. KG ALK AMGEN ASTRAZENECA BASILEA PHARMACEUTICA BAYER BIO DEUTSCHLAND BIOGEN BIOPHYTIS BOEHRINGER INGELHEIM CHIESI FARMACEUTICI* CUREVAC DA VOLTERRA DOMPE*	EVOTEC HEPTARES HOFFMANN-LA ROCHE GENESIS PHARMA GENFIT SA GENOMIC HEALTH GLAXO SMITH KLINE HRA PHARMA IDOGEN IDORSIA INTREXON IPSEN IXALTIS JOHNSON & JOHNSON LABORATORIOS LETI LFB BIOTECHNOLOGIES LYSOGENE	NOVARTIS AG NOVIMMUNE ORPHAN EUROPE* PHARMA MAR POLYPHOR PREGLEM SA ROXALL* SANOFI SPEROTHERAPEUTICS STALLERGENES-GREER SYMPHOGEN A/S SYNTHON TIGENIX TRANSGENE UCB PHARMA UNIQURE VAXEAL
CUREVAC	LABORATORIOS LETI	UCB PHARMA
DOMPE* ELI LILLY	LYSOGENE MEDIMMUNE (ASTRAZENECA)	VAXEAL VISCOFAN
ENTASISTHERAPEUTICS ENYO PHARMA ERYPHARM	MERCK KGA MSD NETSCIENTIFIC	ZYMENEX

^{*} UNTIL JANUARY 2019

EFPIA Annual Report 2017 Introduction





EFPIA Staff

GENERAL MANAGEMENT TEAM

Director General Nathalie Moll **Chief of Staff** Christine Berwaerts

PA to the Director General Maria Curatolo

Continuing to drive

COMMUNICATION AND PARTNERSHIPS

Executive Director Andy Powrie-Smith

Communications Manager Zsófia Bakonyi

Digital Communications Manager Giulia Biasi

Assistant Communications Manager Diem Tran Administrative Assistant Nathalie Bernardo

INTERNATIONAL AFFAIRS

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The economic impact

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