

Donations & Grants



What, Why, How to comply when providing donations & grants

WHAT (definition)



What are Donations and Grants?

Donations and Grants involve transfers of items, funds, or services without expecting something in return.

WHY (rationale)



Why pharma companies provide Donations and Grants?

Donations and Grants aim to support Healthcare Organisations and Patient Organisations or related activities ethically and responsibly.

They should be made for the purpose of supporting healthcare or scientific research or education, ensuring the support aligns with medical advancement.

HOW (key rules to follow)



Who is allowed to receive Donations and Grants?

Donations and Grants must be made exclusively to Healthcare Organisations, or Patient Organisations that unsolicited ask for it.



Which are the limits for providing Donations and Grants?

Donations and Grants that constitute an inducement to recommend and/or prescribe, purchase, supply, sell or administer specific Medicinal Products are prohibited.

Donations and Grants to single individuals and/or unrelated to healthcare or scientific research or education are not permitted.



Why can't a pharma company freely donate to anyone?

To avoid conflicts of interest preserving independence and maintaining trust in medical professionals.

This prohibition helps maintain ethical integrity by preventing undue influence in healthcare interactions.

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Real life scenarios

Q1: Can a pharma company donate money to a hospital for buying technical materials such as computers and iPad?

A: No, unless these technical materials are directly supporting healthcare or scientific research or education and ensuring that these technical support aligns with medical advancement.

For example:

- It is **not proper** to provide a donation for purchasing iPads to be distributed to HCPs for their daily job nor a donation to buy a new computer for a hospital reception office.

Q2: Is a pharma company allowed to grant money to a HCO to cover the salary of an employee or a temporary consultant helping with activity XYZ?

A: No, a pharma company should never support financially the salary of a Healthcare Organisation or Patient Organisation employee.

An exception is represented by grants and scholarships given in the context of a specific scientific project.

Q3: Is a pharma company authorised to donate to a Patient Organisation for supporting them with the creation of a disease awareness campaign?

A: Yes, this is possible. However, the pharma company should take care that the Patient Organisation keeps the full independency for developing its content.

Curious to know more about Donations and Grants?

Please refer to following link or connect with your Ethics and Compliance Officer:

[Chapter 2 \(articles 12\), page 20](#)

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If the link does not work, download the pdf and click the link inside

